



PERRY FUNDING LLC

Solar Equipment Financing

Simplified Process/Easy Terms

Business Solar Transactions

Solar transactions make a lot of sense when the clients' monthly payment roughly equals the monthly expense of paying their utility bill. We can help with that! We offer an economical ProLease structure for general equipment, but now we can finance solar installations as well with even additional reductions to the client's monthly payment. As you probably know, the IRS offers a 30% ITC credit to the owner of new solar installations. We can retain that credit and pass it into the stream of payments as an additional discount. Below are some additional factors that support this opportunity.

- For-Profit Companies
- Terms to 84 months for leases \$100,000 & up. Terms to 60 months for leases \$20,000 to \$99,999
- End of term (15%/FMV for leases \$100K & up) (20%/FMV for leases \$20K to \$99,999)
- Sample lease factor of (.0083445 - \$150K project) which equates to a negative interest stream rate, because of the special tax credits (custom quotes required)
- Sample payments (\$150,000.00 / \$1252.00 per month)
- Payments are fixed for the term, but utility bills rise annually
- Quality client and vendor approval required
- Available for businesses within the Continental US
- Rates range from -3.42 to -4.57% depending on the cost of equipment (because of the ITC being put back into the transaction)
- Minimum time in business is 3 years
- Net worth needs to be 3-5 times the loan amount
- Cash flow needs to be 1.5 times the yearly debt service

At your direction and introduction, we will contact your client to obtain an appropriate credit package, and then initiate the credit process, and finally prepare the lease document package after the transaction is approved. We will deliver the lease documents to the client and one to you as well.

Ron Coccodrilli - Funding Agent

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